

STATE OF INDIANA

Mitchell E. Daniels, Jr. Governor

Christopher A. Ruhl Director

STATE BUDGET AGENCY 212 State House Indianapolis, Indiana 46204-2796 317/232-5610

REVENUE FORECASTING METHODOLOGY

Technical Committee:

David Dukes
Erik Gonzalez
John Grew
Bob Lain
Dr. John Mikesell
Dan Novreske
Susan Preble
William Sheldrake

December 15, 2009

Discussion of the Forecast

The economic forecast underlying this revenue forecast was released by IHS Global Insight on December 7, 2009. Indiana personal income is forecasted to increase by 0.7% in FY 2010 and by 3.2% in FY 2011. However, the growth in FY 2010 is entirely attributable to increases in government transfer payments to individuals. Excluding those transfer payments, Indiana income is forecasted to decline by 1.9% in FY 2010. Indiana personal income net of government transfer payments is forecasted to increase by 3.4% in FY 2011. Wage and salary disbursements to Indiana workers are forecasted to decline by 2.7% in FY 2010 before increasing by 2.8% in FY 2011.

At the national level, real GDP is forecasted to increase by 0.3% in FY 2010 and by 2.5% in FY 2011. Savings by individuals, which increased by nearly 100% in FY 2009, is expected to increase another 16.2% in FY 2010 before falling by 12.3% in FY 2011. Corporate profits are forecasted to rebound strongly with increases of 10.8% in FY 2010 and 5.9% in FY 2011. However, corporate profits reported for the purposes of the National Income and Product Accounts represent profits as measured for financial reporting purposes and differ from net income reported for income tax purposes. During recessionary periods, net income reported for income tax purposes falls below corporate profits as businesses utilize net operating losses and other tax provisions to lower their tax liabilities. The stock market, as measured by the S&P 500 is expected to rebound in FY 2010 and FY 2011, but remain below its level of FY 2006.

Damaged household balance sheets, subdued consumer confidence, and tight credit conditions have led consumers to sharply reduce spending and increase savings. A dramatic reduction in the values of investment portfolios has resulted in sharp reductions in estimated individual income

tax payments. And, the gap between corporate profits and net income reported for tax purposes appears to be widening. The Committee's major challenges this forecast were to find statistical methods and equations that adequately capture these dynamics.

Discussion of the Equations Used in the Forecast

Sales Tax

As of November 2009, sales tax revenues have been below prior year amounts for the twelfth consecutive month. Year to date sales tax revenues are 9.7% below prior year. The Committee determined that earned income and transfer payment income drive sales tax differently. In this economic recession, transfer payments as a percentage of Indiana Personal Income have reached a historic high. Transfer payments include unemployment insurance, food stamps, Medicare, Medicaid, retirement and disability insurance benefits. The Committee concluded that transfer payments are largely spent on items which are not subject to sales taxes, and that the large increases in transfer payments cause equations using total Indiana Personal Income to overforecast sales tax revenues.

The Committee also examined another development of the economic contraction: consumers increased savings behavior. The dramatic increase in savings results in a lower portion of income available for consumption. Including personal savings in the model serves as a proxy variable for the increased propensity to save.

The model used by the Committee is replicated as Equation (1) below. Since this is a model that uses sales tax in its log form, it was converted to dollar levels by taking the exponential and multiplying it by an adjustment factor.

Individual Income Tax

Estimated tax payments continue to create a drag on the recovery of income tax revenue. In April 2009, individual income tax revenues were 30.6% lower than in April 2008. Second quarter estimated payments decreased \$236.9 million or 54.5% from calendar year 2009 to 2010. The Committee determined that the income tax forecast should be derived using two separate economic models to account for the fact that estimated payments react differently to business cycles than withholdings and final payments. The selected models use quarterly data instead of fiscal year data to more accurately capture the depth of the current recession.

The Committee employed a model forecasting estimated payments containing a two quarter lagged value of the S&P index, nominal GDP growth over the same quarter in the previous year, estimated payments lagged four quarters, and a binary variable for the second and fourth quarter. The equation is replicated as Equation (2a), below.

Quarterly individual income tax revenues, net of estimated tax payments, were forecast using a model with the level of total Indiana Wage and Salary disbursements and a binary variable for

the fourth quarter to account for seasonal increases associated with the April 15 filing date. The equation is described below in Equation (2b).

```
Equation (2): Individual Income Tax = Quarterly Estimated Payments + Quarterly Withholding Equation (2a): Quarterly Estimated Payments = -52.2009 + (0.0889 * (S\&P Index_{t-2})) + (722.0959 * (Percent Change in Prior Year Same Quarter Nominal GDP)) + <math>(0.5431 * (Adjusted Estimated Payments_{t-4})) + (50.8477 if Q = 2) - (68.0623 if Q = 4) + Adjustments Equation (2b): Quarterly Withholding = -60.3459 + (0.0084 * (IN Wage \& Salary Disbursements)) + (281.9389 when FY Q4) + Adjustments
```

Corporate Income Tax

The decline of corporate income tax revenue has accelerated from 10.8% in FY 2009 to 26.3% through the first five months of FY 2010. In prior forecasts, the model employed by the committee was driven by the National Income and Product Accounts corporate profits, which represent profits as reported on financial statements. In an economic contraction, this measure differs significantly from net income for corporate income tax purposes. The model employed by the Committee incorporates an adjustment to account for differences between taxable income and profits as reported on financial statements. The equation employed by the Committee is replicated as Equation (3). Revenues from the Utility Receipts Tax, the Utility Services Use Tax, and the Financial Institutions Tax were forecast separately and the results of Equation (3) adjusted accordingly.

```
Equation (3): Corporate Income Tax Base = (-267.92 + 5.599 (Corporate Profits* FY Net Income/Book Income Adjustment Factor))
```

Equation (3a): CY Net Income/Book Income Adjustment Factor = 0.63 + 6.68 * (Percent Change in CY GDP) + 5.26 * (Percent Change in prior year CY GDP) + (0.22 if Year = 2005)

For FY10, the Net Income/Book Income Adjustment Factor is 56.05% and for FY11 is 78.93%.

Cigarette & Tobacco Products Tax

The Committee adopted two equations to estimate the Cigarette Tax and Tobacco Products Tax. Cigarette Sales, measured in packs of 20, depend upon fiscal year real Indiana Personal Income (RFY_IPI), an estimate of the sum of the four surrounding states' real prices (RALLPRICE), the real Indiana price (RINPRICE), the real cigarette excise tax rate (CIGRATE), and a trend variable equal to the fiscal year forecast minus 1965 (TREND). Tobacco Product sales are estimated based on fiscal year real Indiana Personal Income (RFY_IPI), a price index for tobacco products (PRICE), the excise tax on tobacco products (TOBRATE), and the trend variable (TREND). The sales, income, and price variables are expressed in natural logarithms. The tobacco product excise tax is not in natural logarithm form.

Equation (4): Cigarette Sales = -2.77 + 0.862 (RFY_IPI) + 0.183 (ALLPRICE) -0.783 (RINPRICE) - 0.102 (CIGRATE) -0.029 (TREND)

Equation 4(a): Gross Cigarette Tax = 0.995 (Cigarette Sales)

Equation (5): Tobacco Product Sales = -16.996 +1.727 (RFY_NFIPI) - 0.215 (PRICE)

-0.013 (TOBRATE) +0.027 (TREND)

Equation (5a): Tobacco Products Tax = 0.24 (Tobacco Products Sales)

Alcoholic Beverage Taxes

The alcoholic beverage tax model includes three equations: one for beer, one for liquor, and one for wine. All three equations include fiscal year real Indiana Personal Income (RFY_IPI), the real beverage price (BPRICE, LPRICE, WPRICE), and the lagged sales of the beverage in gallons (BLAGSALE, LLAGSALE, WLAGSALE). The beer equation has a trend variable (TREND). The liquor equation includes a trend variable (TREND), a dummy variable for 1991 and years after (D91), a variable which takes the trend variable multiplied by D91 (TRENDD91), and the square of the TRENDD91 variable (TRENDD912). The wine equation includes a dummy variable for 1987 (DUM 87) and years after multiplied by the log of real Indiana Personal Income (D87_RFY_IPI). For all equations, the income and price variables were adjusted by the Gross Domestic Product price deflator. The sales and income variables are expressed in terms of natural logarithms. The price, trend, and dummy variables are not in natural logarithms.

Equation (6): Beer sales = -0.371 + 0.903 (LAGSALE) + 0.152 (RFY_IPI)

- 0.035 (BPRICE) - 0.004(TREND)

Equation (6a): Beer tax = 0.115(Beer sales)

Equation (7): Liquor sales = $0.248 + 0.339(LAGSALE) + 0.583(RFY_IPI)$

-0.056(LPRICE) - 0.029(TREND) - 0.091(TRDUM91) + 1.216(DUM91)

+ 0.002 (TREND912)

Equation (7a): Liquor tax = 2.68(Liquor sales)

Equation (8): Wine sales = -8.430 + 0.499 (LAGSALE) + 1.150 (RFY_IPI) -0.116 (WPRICE) -0.940 (D87 RFY IPI) + 10.850 (DUM87)

Equation (8a): Wine tax = 0.47(Wine sales)

Gaming Taxes

The Committee adopted separate procedures to estimate the yield from the riverboat wagering tax paid by the state's 11 riverboat casinos and from the slot machine wagering tax paid by the state's two racinos.

The Committee adopted an equation to estimate the adjusted gross wagering receipts of the 11 riverboat casinos, which serves as the tax base for the riverboat wagering tax. The riverboat wagering tax base estimate is then used to compute estimated wagering tax collections from the riverboat casinos. Amounts are subtracted from this result to account for annual distributions to the Indiana Gaming Commission, the West Baden Springs Historic Hotel Preservation and Maintenance Fund, local revenue sharing, and riverboat communities.

The adjusted gross wagering receipts equation uses quarterly adjusted gross wagering receipts (AGR) generated at the riverboat casinos, quarterly nominal Indiana Personal Income (Q_NIPI), and the quarterly turnstile count (Q_TURNSTILE) at the riverboat casinos to account for the impact of market and capacity factors on the wagering tax base. The equation contains a dummy variable (D_FRLICK) to account for the addition of the French Lick Casino and its impact on the riverboat wagering tax base. The equation includes a dummy variable (D_FRWINDS) to account for the competitive impact of the Four Winds Casino on the riverboat wagering tax base. The Four Winds Casino is a tribal casino located in New Buffalo, Michigan, about 20 miles from the Blue Chip Casino in Michigan City, Indiana. The equation includes a dummy variable (D_RACINO) to account for the opening of the slot machine facilities at Hoosier Park and Indiana Downs and their impact on the riverboat wagering tax base. It also includes quarterly dummy variables (D_Q2, D_Q3, and D_Q4) to account for seasonal variation in adjusted gross wagering receipts. The equation chosen is replicated as Equation (9), below.

Equation (9): $\begin{array}{ll} Q_AGR = -6.787 + 0.721(Q_NIPI) + 0.528(Q_TURNSTILE) \\ & + 0.030(D_FRLICK) - 0.048(D_FRWINDS) - 0.048(D_RACINO) \\ & - 0.024(D_Q2) - 0.019(D_Q3) - 0.036(D_Q4) \end{array}$

Where Q_TURNSTILE is the actual quarterly turnstile count for the casinos through the 3rd Quarter of 2009 and thereafter is assumed to experience year-over-year growth of 1% during the remainder of FY 2010 and year-over-year growth of 2% during FY 2011.

Where D_FRLICK = 0.67 in 4th Quarter 2006 and 1 in calendar quarters thereafter.

Where D_FRWINDS = 0.67 in 3rd Quarter 2007 and 1 in calendar quarters thereafter.

Where D_RACINO = 0.33 in 2nd Quarter 2008 and 1 in calendar quarters thereafter.

Where $D_Q2 = 1$ during the 2^{nd} calendar quarter of a year.

Where $D_Q3 = 1$ during the 3^{rd} calendar quarter of a year.

Where $D_Q4 = 1$ during the 4th calendar quarter of a year.

The Committee also adopted an estimate of the yield from the slot machine wagering tax paid by the state's two racinos. This estimate is based on the adjusted gross wagering receipts generated at the racinos from July 2009 to November 2009, with the five-month total annualized. The annualized total is assumed for FY 2010, with year-over-year growth of 3.4% assumed for FY 2011. The annual adjusted gross wagering receipts estimate for each racino is then used to compute the yield of the slot machine wagering tax.

SPECIFIC METHODOLOGY (December 15, 2009)

Sales Tax

For Each Fiscal Year to be Forecast:

- 1. Multiply 0.947933 by the natural logarithm of the fiscal year Indiana Personal Income Net of Transfers.
- 2. Add 0.262576 from the results of Step 1.
- 3. Multiply -0.056839 by the logarithm of the fiscal year personal savings.
- 4. Add the results of Step 2 and Step 3.
- 5. Compute the exponential of the result of Step 4. Multiply the result by 0.999880 to obtain the total fiscal year sales tax base.
- 6. Multiply the results of Step 5 by the sales tax rate (7%).
- 7. Add 15.8 in FY 2010, and 16.7 in FY 2011 to the result of Step 7 to account for the impact of tax measures enacted in 2004, 2005, 2006, 2007, 2008, and 2009.
- 8. Multiply the results of Step 8 by 0.99178 to account for the percentage of sales taxes deposited in the General Fund under HEA 1001- 2008.

Individual Income Tax

- 1. Multiply 0.08886 times the quarterly S&P Index from two quarters prior.
- 2. Multiply 722.09591 times the nominal GDP growth over same quarter previous year.
- 3. Multiply 0.54308 times Quarterly Adjusted Estimated Payments from four quarters prior.
- 4. Add the results of Steps 1, Step 2, and Step 3.
- 5. Subtract 52.20085 from the results of Step 4.
- 6. Add 50.84765 to Step 5 if Fiscal Year Quarter 2.
- 7. Subtract 68.0623 to Step 6 if Fiscal Year Quarter 4.
- 8. Multiply 0.00841 times Indiana Wage and Salary Disbursements.
- 9. Add 281.93885 to Step 8 if Fiscal Year Quarter 4.
- 10. Subtract 60.34588 from Step 9.
- 11. Add the results from Step 7 and Step 10.

- 12. Repeat Steps 1 through 11 to account for each quarter in the Fiscal Year.
- 13. Subtract 315.2 for FY 2010, and 292.0 for FY 2011 from the results of Step 4 to account for tax measures enacted in 1997, 1999, 2002, 2005, 2006, 2007, and 2008.
- 14. Subtract 233.7 for FY 2010 and 73.4 in FY 2011 from the results of Step 5 to account for the impacts of local income tax distributions.

Corporate Income Tax

For Each Fiscal Year to be Forecast:

- 1. For FY10 multiply Fiscal Year Corporate Profits by 56.05%. For FY11 multiply profits by 78.93% to account for the Net Income/Book Income Adjustment.
- 2. Multiply the result in Step 1 by 5.599.
- 3. Subtract 267.92 from the result of Step 2.
- 4. Multiply the results of Step 3 by the tax rate (8.5%).
- 5. Subtract 31.5 from the results of Step 4 to account for the impact of changes to the Research and Development Expense Credit contained in HEA 1001-2002ss.
- 6. In FY10, add 212.3 to the result of Step 5 and in FY 11 add 215.3 to the result to account for the revenues from the Utility Receipts Tax.
- 7. In FY10, add 12.0 to the result of Step 6 and in FY11 add 12.9 to the result to account for the revenues from the Utility Service Use Tax.
- 8. In FY2011, Add 10.0 to the results of Step 7 to account for General Fund impact from the Financial Institutions Tax.
- 9. Subtract 2.5 for FY 2010 and 12.1 for FY 2011 to the results of Step 8 to account for tax measures enacted in 2005, 2006, 2007, 2008, and 2009.
- 10. Add 11.2 for FY 2010, and 11.5 for FY2011 to the results of Step 9 to account for the ongoing impact of *Aztar Indiana Gaming Corporation vs. the Indiana Department of State Revenue*.

Cigarette Tax

- 1. Multiply 0.862 by the logarithm of fiscal year real Indiana Personal Income.
- 2. Subtract 2.77 from the result of Step 1.
- 3. Multiply 0.183 by the logarithm of the sum of the real cigarette prices in the four surrounding states.

- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.783 by the logarithm of the real cigarette price in Indiana.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply -0.102 by the logarithm of the real cigarette excise tax rate.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Subtract 1965 from the fiscal year of the forecast.
- 10. Multiply the result of Step 9 by -0.029.
- 11. Add the result of Step 10 to the result of Step 8.
- 12. Take the exponential of Step 11 to get sales.
- 13. Multiply the result of Step 12 by 0.995 to get total revenue.
- 14. Multiply the result of Step 13 by 0.545 to get General Fund revenue.

Tobacco Products Tax

- 1. Multiply 1.727 by the logarithm of fiscal year real Indiana Personal Income.
- 2. Subtract 16.996 from the result of Step 1.
- 3. Multiply -0.215 by the logarithm of the of the real tobacco product price.
- 4. Subtract the result of Step 3 from the result of Step 2.
- 5. Multiply 100 by the tobacco products excise tax rate.
- 6. Multiply -0.013 by the result of Step 5.
- 7. Add the result of Step 6 to the result of Step 4.
- 8. Subtract 1965 from the fiscal year of the forecast.
- 9. Multiply the result of Step 9 by 0.027.
- 10. Add the result of Step 9 to the result of Step 7
- 11. Take the exponential of Step 10 to get sales.
- 12. Multiply the result of Step 11 by 0.24 to get total revenue.

13. Multiply the result of Step 12 by 0.75.to get General Fund revenue.

Alcoholic Beverage Tax - Beer

For Each Fiscal Year to be Forecast:

- 1. Multiply 0.903 by the logarithm of beer sales, lagged one year.
- 2. Subtract 0.371 from the result of Step 1.
- 3. Multiply 0.152 by the logarithm of fiscal year real Indiana Personal Income.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.035 by the real beer price.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply -0.004 by the trend term.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Take the exponential of the result of Step 8 to get sales.
- 10. Multiply the result of Step 9 by 0.115 to get total revenue; multiply the result of Step 9 by 0.04 to get General Fund revenue.

Alcoholic Beverage Tax - Liquor

- 1. Multiply 0.339 by the logarithm of liquor sales, lagged one year.
- 2. Add 0.248 to the result of Step 1.
- 3. Multiply 0.583 by the logarithm of fiscal year real Indiana Personal Income.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.056 by the real liquor price.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply -0.029 by the trend term.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Multiply 1.216 by a dummy for 1991 and after.

- 10. Add the result of Step 9 to the result of Step 8.
- 11. Multiply 0.091 by the trend term multiplied by the dummy for 1991 and after.
- 12. Add the result of Step 11 to the result of Step 10.
- 13. Multiply 0.002 by the trend term multiplied by the square of the trend terms multiplied by the dummy for 1991 and after.
- 14. Add the results of Step 13 to the results of Step 12.
- 15. Take the exponential of the result of Step 14 to get sales.
- 16. Multiply the result of Step 15 by 2.68 to get total revenue; multiply the result of Step 15 by 1.00 to get General Fund revenue.

Alcoholic Beverage Tax - Wine

For Each Fiscal Year to be Forecast:

- 1. Multiply 0.499 by the logarithm of wine sales, lagged one year.
- 2. Subtract 8.430 from the result of Step 1.
- 3. Multiply 1.150 by the logarithm of fiscal year real Indiana Personal Income.
- 4. Add the result of Step 3 to the result of Step 2.
- 5. Multiply -0.116 by the real wine price.
- 6. Add the result of Step 5 to the result of Step 4.
- 7. Multiply 10.850 by the dummy for 1987 and after.
- 8. Add the result of Step 7 to the result of Step 6.
- 9. Multiply -0.940 by the dummy for 1987 multiplied by the logarithm fiscal year real Indiana Personal Income.
- 10. Add the result of Step 9 to the result of Step 8.
- 11. Take the exponential of the result of Step 10 to get sales.
- 12. Multiply the result of Step 11 by 0.47 to get total revenue; multiply the result of Step 11 by 0.20 to get General Fund revenue.

Gaming Taxes

For Each Fiscal Year to be Forecast:

1. Multiply 0.721 by the natural logarithm of quarterly nominal Indiana Personal Income.

- 2. Subtract 6.79 from the result of Step 1.
- 3. Multiply 0.528 by the natural logarithm of the quarterly casino turnstile count and add the result to the result of Step 2.
- 4. Add 0.020 to the result of Step 3 for the 4th Quarter of 2006, and add 0.030 to the result of Step 3 for each calendar quarter thereafter.
- 5. Subtract 0.032 from the result of Step 4 for the 3rd Quarter of 2007, and subtract 0.048 from the result of Step 4 for each calendar quarter thereafter.
- 6. Subtract 0.016 from the result of Step 5 for the 2nd Quarter of 2008, and subtract 0.048 from the result of Step 5 for each calendar quarter thereafter.
- 7. Subtract 0.024 from the result of Step 6 if the calendar quarter is the 2nd Quarter; subtract 0.019 from the result of Step 6 if the calendar quarter is the 3rd Quarter; or subtract 0.036 from the result of Step 6 if the calendar quarter is the 4th Quarter.
- 8. Compute the exponential of the result of Step 7 and multiply this result by 1.00003 to obtain the total quarterly adjusted gross wagering receipts of the riverboat casinos.
- 9. Sum the quarterly totals from Step 8 for the fiscal year to obtain the total fiscal year adjusted gross wagering receipts of the riverboat casinos.
- 10. Divide the total fiscal year adjusted gross receipts from Step 9 between the 11 riverboat casinos based on the actual FY 2009 percentage distribution of adjusted gross wagering receipts by riverboat casino.
- 11. Reduce the estimated adjusted gross wagering receipts for Blue Chip casino by 10% in FY 2010 and 20% in FY 2011 to account for potential competitive impacts from new tribal casino operations in southwestern Michigan.
- 12. Use the fiscal year adjusted gross wagering receipts totals by riverboat casino from Step 11 to compute the fiscal year wagering tax for each riverboat casino.
- 13. Sum the fiscal year wagering tax totals for each riverboat casino from Step 12 to obtain the fiscal year total wagering tax collections from the 11 riverboat casinos.
- 14. Subtract from the Step 13 result, 3,501,183 each year to account for reimbursement to the Indiana Gaming Commission for administrative expenses; 33,000,000 each year to account for local revenue sharing; \$102,823,649 in FY 2010 and \$103,371,236 in FY 2011 to account for wagering tax distributions to riverboat communities; \$3,760,425 in FY 2010 and \$3,935,764 in FY 2011 to account for distributions of wagering tax from the French Lick Casino to the West Baden Springs Historic Hotel Preservation and Maintenance Fund.
- 15. Add to the Step 14 result, \$117,175,109 in FY 2010 and \$122,051,649 in FY 2011 to account for revenue yield from the slot machine wagering tax paid by the racinos.

FORECAST DATA NOMINAL AND REAL US GROSS DOMESTIC PRODUCT December 15, 2009

		US Gross Do	omestic Product	US GDP Implicit	Perce	nt Change a	at Annual Rate
			ons of \$	Price Deflator	Real	Nominal	GDP Implicit
		Real	Nominal	2005=100	GDP	GDP	Price Deflator
Actual:			·		· 		
2004	Q1	12,127.6	11,597.2	95.63	2.85%	6.48%	3.54%
	Q2	12,213.8	11,778.4	96.44	2.87%	6.40%	3.43%
	Q3	12,303.5	11,950.5	97.13	2.97%	5.97%	2.92%
	Q4	12,410.3	12,144.9	97.86	3.52%	6.67%	3.04%
2005	Q1	12,534.1	12,379.5	98.77	4.05%	7.95%	3.75%
	Q2	12,587.5	12,516.8	99.44	1.72%	4.51%	2.75%
	Q3	12,683.2	12,741.6	100.46	3.08%	7.38%	4.18%
	Q4	12,748.7	12,915.6	101.31	2.08%	5.58%	3.42%
2006	Q1	12,915.9	13,183.5	102.07	5.35%	8.56%	3.05%
	Q2	12,962.5	13,347.8	102.97	1.45%	5.08%	3.58%
	Q3	12,965.9	13,452.9	103.76	0.10%	3.19%	3.08%
	Q4	13,060.7	13,611.5	104.22	2.96%	4.80%	1.79%
2007	Q1	13,099.9	13,795.6	105.31	1.21%	5.52%	4.26%
	Q2	13,204.0	13,997.2	106.01	3.22%	5.97%	2.67%
	Q3	13,321.1	14,179.9	106.45	3.59%	5.32%	1.67%
	Q4	13,391.2	14,337.9	107.07	2.12%	4.53%	2.36%
2008	Q1	13,366.9	14,373.9	107.53	-0.72%	1.01%	1.74%
	Q2	13,415.3	14,497.8	108.07	1.46%	3.49%	2.01%
	Q3	13,324.6	14,546.7	109.17	-2.68%	1.36%	4.14%
	Q4	13,141.9	14,347.3	109.17	-5.37%	-5.37%	0.00%
2009	Q1	12,925.4	14,178.0	109.69	-6.43%	-4.64%	1.91%
	Q2	12,901.5	14,151.2	109.69	-0.74%	-0.75%	-0.02%
	Q3	12,990.3	14,266.3	109.82	2.78%	3.29%	0.50%
	Q4	13,075.5	14,361.1	109.83	2.65%	2.69%	0.03%
2010	Q1	13,145.6	14,512.3	110.40	2.16%	4.28%	2.07%
	Q2	13,223.7	14,646.6	110.76	2.40%	3.75%	1.33%
	Q3	13,301.7	14,793.5	111.21	2.38%	4.07%	1.65%
	Q4	13,384.8	14,941.3	111.63	2.52%	4.06%	1.50%
2011	Q1	13,474.8	15,112.8	112,16	2.72%	4.67%	1.90%
	Q2	13,582.7	15,283.7	112.52	3.24%	4.60%	1.31%
Calendar Year							
2004		12,263.8	11,867.8	96.77			
2005		12,638.4	12,638.4	100.00	3.05%	6.49%	3.34%
2006		12,976.3	13,398.9	103.26	2.67%	6.02%	3.26%
2007		13,254.1	14,077.7	106.21	2.14%	5.07%	2.86%
2008		13,312.2	14,441.4	108.48	0.44%	2.58%	2.14%
2009		12,973.2	14,239.2	109.76	-2.55%	-1.40%	1.18%
2010		13,264.0	14,723.4	111.00	2.24%	3.40%	1.13%
Fiscal Year							
2005		12,458.9	12,247.9	98.31			
2006		12,827.6	13,047.1	101.71	2.96%	6.53%	3.46%
2007		13,082.6	13,714.3	104.83	1.99%	5.11%	3.06%
2008		13,373.6	14,347.4	107.28	2.22%	4.62%	2.34%
2009		13,073.4	14,305.8	109.43	-2.25%	-0.29%	2.00%
2010		13,108.8	14,446.6	110.21	0.27%	0.98%	0.71%
2011		13,436.0	15,032.8	111.88	2.50%	4.06%	1.52%

13

Source: IHS Global Insight

FORECAST DATA INDIANA PERSONAL INCOME NET OF TRANSFER PAYMENTS and INDIANA WAGE AND SALARY DISBURSEMENTS December 15, 2009

		Indiana Personal	Indiana	Percent Change	at Annual Rate
		Income Net of Transfer Payments Millions of \$	Wage and Salary Disbursements Millions of \$	Indiana Personal Income Net of <u>Transfer Payments</u>	Indiana Wage and Salary <u>Disbursements</u>
Actual:					
2004	Q1	159,220.0	102,766.0	-2.79%	-1.68%
	Q2	161,797.0	105,478.0	6.63%	10.98%
	Q3	163,114.0	106,929.0	3.30%	5.62%
	Q4	165,023.0	107,254.0	4.76%	1.22%
2005	Q1	162,268.0	107,263.0	-6.51%	0.03%
	Q2	164,262.0	108,504.0	5.01%	4.71%
	Q3	166,237.0	109,620.0	4.90%	4.18%
	Q4	167,611.0	109,687.0	3.35%	0.24%
2006	Q1	171,626.0	112,531.0	9.93%	10.78%
	Q2	173,573.0	112,879.0	4.62%	1.24%
	Q3	174,764.0	113,357.0	2.77%	1.70%
	Q4	176,332.0	114,418.0	3.64%	3.80%
2007	Q1	177,511.0	116,338.0	2.70%	6.88%
	Q2	178,816.0	116,481.0	2.97%	0.49%
	Q3	179,517.0	116,602.0	1.58%	0.42%
****	Q4	181,637.0	117,900.0	4.81%	4.53%
2008	Q1	183,550.0	118,954.0	4.28%	3.62%
	Q2	182,260.0	118,018.0	-2.78%	-3.11%
	Q3	182,807.0	118,185.0	1.21%	0.57%
2000	Q4	181,735.0	118,033.0	-2.33%	-0.51%
2009	Q1	174,660.0	112,134.0	-14.69%	-18.54%
n : .:	Q2	172,396.0	110,391.0	-5.08%	-6.07%
Projection:	02	172 020 1	110 002 0	1.470/	1 970/
	Q3	173,028.1	110,903.9	1.47%	1.87% 0.63%
2010	Q4 Q1	173,957.5 174,553.8	111,077.9 111,712.3	2.17% 1.38%	2.30%
2010	Q1 Q2	174,333.6	111,712.3	4.27%	3.20%
	Q2 Q3	178,144.5	113,487.5	4.04%	3.21%
	Q3 Q4	179,711.8	114,281.6	3.57%	2.83%
2011	Q1	181,173.2	115,151.6	3.29%	3.08%
2011	Q2	182,609.6	115,922.9	3.21%	2.71%
Calendar Year		1.52.200.5	105 (06 0		
2004		162,288.5	105,606.8	1.500/	2.000/
2005		165,094.5	108,768.5	1.73%	2.99%
2006		174,073.8	113,296.3	5.44%	4.16%
2007		179,370.3	116,830.3	3.04%	3.12%
2008		182,588.0	118,297.5	1.79%	1.26%
2009		173,510.4	111,126.7	-4.97% 2.139/	-6.06% 1.70%
2010		177,199.8	113,019.1	2.13%	1.70%
Fiscal Year					
2005		163,666.8	107,487.5		
2006		169,761.8	111,179.3	3.72%	3.43%
2007		176,855.8	115,148.5	4.18%	3.57%
2008		181,741.0	117,868.5	2.76%	2.36%
2009		177,899.5	114,685.8	-2.11%	-2.70%
2010		174,482.1	111,572.2	-1.92%	-2.71%
2011		180,409.7	114,710.9	3.40%	2.81%

Source: IHS Global Insight

FORECAST DATA US PERSONAL SAVINGS, S&P 500 INDEX, & NOMINAL US CORPORATE PROFIT December 15, 2009

Percent Change at Annual Rate US US Corporate Personal Savings Profit US US Corporate Billions of \$ S&P 500 Index Billions of \$ Personal Savings S&P 500 Index **Profit** Actual: 275.5 1,187.2 -36.23% 62.87% 2004 Q1 1,133.3 32.44% Q2 315.4 1,122.9 1,226.9 71.78% -3.62% 14.06% 299.1 1,104.1 1,292.2 23.05% Q3 -19.12% -6.51% 325 1,162.1 1,281.4 39.40% 22.69% -3.30% Q4 2005 141.8 Q1 1,192.0 1,408.2 -96.38% 10.70% 45.85% 1,429.0 -53.65% -3.42% 6.04% O_2 117 1.181.7 Q3 110.2 1,224.1 1,454.7 -21.30% 15.18% 7.39% Q4 141.8 1,230.5 1,532.5 174.14% 2.08% 23.17% 2006 Q1 211.7 1,283.0 1,590.9 396.80% 18.22% 16.14% Q2 245.6 1,281.8 1,597.7 81.15% -0.39% 1.72% Q3 227.7 1.288.4 1,655.1 -26.12% 2.08% 15.16% -14.91% 04 254.8 1,389.5 1,589.6 56.80% 35.27% 2007 Q1 209.1 1,425.3 1,535.4 -54.65% 10.72% -12.96% 183 5 -40.69% 21.50% 16.43% Q2 1,496.4 1.594.9 Q3 169.4 1,490.8 1,537.1 -27.37% -1.49% -13.73% Q4 153.5 1,494.1 1,499.4 -32.58% 0.88% -9.46% 2008 126.3 1,459.7 -54.17% -33.31% -10.18% Q1 1.350.2 Q2 374.4 1,371.6 1,403.7 7622.00% 6.51% -14.48% Q3 235.7 1,251.9 1.454.6 -84 29% -30.60% 15 31% 409.2 909.8 1,123.6 808.46% -72.11% -64.40% 04 2009 Q1 403.1 809.3 1,182.7 -5.83% -37.39% 22.76% 595.7 892.2 376.94% 47.72% 15.66%Q2 1,226.5 Projection: 489.9 1,356.5 Q3 996.7 -54.26% 55.73% 49.63% 1,335.7 474.4 -5.99% 04 1,088.6 -12.10% 42.29% 2010 Q1 442.6 1,113.6 1,406.5 -24.18% 9.51% 22.93% $\mathbf{Q2}$ 503.2 1,133.6 1,426.7 66.96% 7.38% 5.89% 499.6 1,428.5 -2.78% 7.99% 0.48% 03 1.155.6 Q4 469.3 1,177.6 1,447.8 -22.17% 7.84% 5.54% 349.6 1,470.8 2011 -69.19% 7.68% 6.50% Q1 1.199.6 357.6 1,505.6 02 1,219.6 9.46% 6.84% 9.80% Calendar Year 2004 303.8 1,130.6 1,246.9 2005 127.7 1,207.1 1,456.1 -57.96% 6.76% 16.78% 2006 235.0 1,608.3 8.58% 10.45% 1,310.7 83.99% 2007 178.9 1,476.7 1,541.7 -23.87% 12.66% -4.14% 2008 286.4 1.220.9 1.360.4 -17.32% -11.76% 60.11% 2009 490.8 946.7 1,275.4 71.36% -22.46% -6.25% 2010 478.7 1,145.1 1,427.4 -2.46% 20.95% 11.92% Fiscal Year 220.7 1,160.0 1,352.7 2005 2006 177.3 1,254.9 1,544.0 -19.66% 8.18% 14.14% 2007 218.8 1,399.9 1,593.8 23.38% 11.56% 3.23% 2008 205.9 1,475.0 -7.45% 1,426.7 -5.89% 1.91% 2009 410.9 -15.47% 965.8 1,246.9 99.58% -32.30% 1,083.1 10.79% 2010 477.5 1,381.4 16.20% 12.14% 2011 419.0 1.188.1 1,463.2 -12.25% 9.69% 5.92%

15

Source: IHS Global Insight

STATE REVENUE FORECAST TOTAL GENERAL FUND REVENUE FORECAST Fiscal Years 2010 and 2011 December 15, 2009 (in millions \$)

					Percent					Percent	
		Prior	Updated	Diff. From	Diff. From	Percent	Prior	Updated	Diff. From	Diff. From	Percent
		Forecast	Forecast	Prior	Prior	Growth	Forecast	Forecast	Prior	Prior	Growth
	Actual 2009	2010	2010	Forecast	Forecast	Over 2009	2011	2011	Forecast	Forecast	Over 2010
Major Taxes											
Sales & Use	6,153.3	6,131.7	5,932.0	-199.7	-3.3%	-3.6%	6,438.4	6,168.8	-269.6	-4.2%	4.0%
Individual AGI	4,313.8	4,289.3	3,775.7	-513.6	-12.0%	-12.5%	4,547.2	4,120.5	-426.7	-9.4%	9.1%
Corporate - AGI, URT, USUT, FIT	839.0	800.0	547.3	-252.7	-31.6%	-34.8%	819.3	733.1	-86.2	-10.5%	33.9%
Riverboat Wagering	545.4	541.1	554.5	13.4	2.5%	1.7%	554.0	574.7	20.7	3.7%	3.6%
Racino Wagering	<u>62.8</u>	104.7	<u>117.2</u>	<u>12.5</u>	<u>11.9%</u>	<u>86.6%</u>	106.7	<u>122.1</u>	<u>15.4</u>	<u>14.4%</u>	4.2%
Subtotal Major Taxes	11,914.2	11,866.8	10,926.7	-940.1	-7.9%	-8.3%	12,465.6	11,719.2	-746.4	-6.0%	7.3%
Other Revenue											
Cigarette*	290.3	282.5	280.0	-2.5	-0.9%	-3.5%	274.6	276.4	1.8	0.7%	-1.3%
Insurance	183.7	177.2	177.2	0.0	0.0%	-3.5%	177.2	177.2	0.0	0.0%	0.0%
Inheritance	185.7	167.5	155.0	-12.5	-7.5%	-16.5%	167.5	155.0	-12.5	-7.5%	0.0%
Alcoholic Beverages	16.1	16.0	16.6	0.6	3.8%	3.1%	16.0	17.0	1.0	6.3%	2.4%
Riverboat Admissions	12.8	15.7	16.4	0.7	4.5%	27.7%	15.7	16.7	1.0	6.7%	1.8%
Interest	61.9	50.0	20.0	-30.0	-60.0%	-67.7%	65.0	35.0	-30.0	-46.2%	75.0%
MV, CVET & FIT Recapture	13.0	339.7	284.6	-55.1	-16.2%	2084.7%	251.3	239.5	-11.8	-4.7%	-15.8%
Miscellaneous Revenue	<u>228.5</u>	<u>199.7</u>	<u>199.7</u>	0.0	0.0%	<u>-12.6%</u>	<u>199.7</u>	<u>199.7</u>	0.0	0.0%	0.0%
Subtotal Other Revenue	992.0	1,248.3	1,149.5	-98.8	-7.9%	15.9%	1,167.0	1,116.5	-50.5	-4.3%	-2.9%
Total General Fund	\$12,906.2	\$13,115.1	\$12,076.2	-\$1,038.9	-7.9%	-6.4%	\$13,632.6	\$12,835.7	-\$796.9	-5.8%	6.3%

^{*} Prior year revenues and forecasted revenues for the Cigarette Tax Account have been adjusted to reflect the new distribution under HEA 1001-2009 and to provide a comparison to the prior year.

End-of-Month Revenue Report November 30, 2009 Targets per December 15, 2009, Forecast Indiana State Budget Agency

	Com	parison to Mo	nthly Forecas	st	Comp	arison to Prio	r Year-to-Dat	e
	_				Actual	Actual		
	Forecast	Actual	Diff.		Revenue	Revenue	O I	
	Revenue	Revenue	Differe		Prior	Current	Char	_
Majar Tayas	Y-T-D	Y-T-D	Amount	Percent	Y-T-D	Y-T-D	Amount	Percent
Major Taxes	DO 110 0	00 447 5	400.5	4.00/	40.700.0	00.447.5	#	0.70/
Sales & Use ⁵	\$2,419.0	\$2,447.5	\$28.5	1.2%	\$2,709.9	\$2,447.5	-\$262.4	-9.7%
Individual AGI	\$1,432.5	\$1,442.3	\$9.8	0.7%	\$1,746.8	\$1,442.3	-\$304.5	-17.4%
Corporate - AGI, URT, USUT, FIT	\$164.9	\$182.9	\$17.9	10.9%	\$266.7	\$182.9	-\$83.8	-31.4%
Riverboat Wagering	\$144.7	\$149.6	\$4.9	3.4%	\$143.3	\$149.6	\$6.3	4.4%
Racino Wagering	<u>\$40.0</u>	<u>\$44.3</u>	<u>\$4.2</u>	<u>10.6%</u>	<u>\$0.0</u>	<u>\$44.3</u>	<u>\$44.3</u>	<u>N/A</u>
Subtotal Major Taxes	\$4,201.2	\$4,266.6	\$65.3	1.6%	\$4,866.8	\$4,266.6	-\$600.2	-12.3%
Other Revenue								
Cigarette ¹	\$115.4	\$112.1	-\$3.2	-2.8%	\$121.6	\$112.1	-\$9.5	-7.8%
Cigarette - Medicaid	\$5.2	\$5.1	-\$0.1	-1.8%	\$5.6	\$5.1	-\$0.5	-8.2%
Insurance	\$48.5	\$48.6	\$0.1	0.2%	\$51.0	\$48.6	-\$2.5	-4.9%
Inheritance	\$75.9	\$71.3	-\$4.5	-6.0%	\$85.3	\$71.3	-\$14.0	-16.4%
Alcoholic Beverages	\$7.3	\$7.0	-\$0.2	-3.2%	\$7.2	\$7.0	-\$0.1	-1.7%
Riverboat Admissions ^{2, 4}	\$8.4	\$9.6	\$1.2	14.1%	\$0.0	\$9.6	\$9.6	N/A
Interest	\$9.2	\$6.0	-\$3.2	-34.9%	\$39.6	\$6.0	-\$33.6	-84.9%
MV, CVET & FIT Recapture ²	\$52.5	\$52.5	\$0.0	0.0%	\$0.0	\$52.5	\$52.5	N/A
Miscellaneous Revenue 4,6	\$58.4	<u>\$56.0</u>	<u>-\$2.4</u>	<u>-4.1%</u>	<u>\$63.4</u>	<u>\$56.0</u>	<u>-\$7.4</u>	<u>-11.6%</u>
Subtotal Other Revenue	\$380.6	\$368.2	-\$12.4	-3.3%	\$373.7	\$368.2	-\$5.5	-1.5%
Total General Fund	\$4,581.8	\$4,634.8	\$52.9	1.2%	\$5,240.4	\$4,634.8	-\$605.7	-11.6%

FY 2010 Report of Monthly General Fund Revenue Collections Targets per Dec 15, 2009, Forecast (In millions of dollars)

		July	August	September	October 6	November	December	January	February	March	April	May	June	Y-T-D
Sales & Use 5	Actual	\$514.2	\$490.0	\$484.7	\$492.4	\$466.2	-	-	-	-	-	-	-	\$2,447.5
	Target	\$491.8	\$481.6	\$489.0	\$485.5	\$471.1	\$474.0	\$581.7	\$463.1	\$476.3	\$492.5	\$509.6	\$515.7	\$2,419.0
	Difference	\$22.4	\$8.4	(\$4.3)	\$6.9	(\$4.9)	-	-	-	-	-	-	-	\$28.5
Individual AGI	Actual	\$190.3	\$313.2	\$378.2	\$271.5	\$289.2							_	\$1,442.3
Individual AGI		\$190.3 \$262.4	\$252.5	\$376.2 \$389.3	\$268.1	\$269.2 \$260.2	\$282.9	- \$464.1	- \$154.1	\$231.2	- ФЕ10 Е	- 02240		
	Target			*			\$282.9	\$464.1	\$154.1	\$231.2	\$513.5	\$334.0	\$363.5	\$1,432.5
	Difference	(\$72.1)	\$60.7	(\$11.1)	\$3.4	\$29.0	-				-		-	\$9.8
Corporate - AGI, URT, USUT, FIT	Actual	\$5.8	\$1.5	\$124.0	\$68.2	(\$16.7)	-	-	-	-	-	-	-	\$182.9
•	Target	\$10.6	\$1.2	\$110.1	\$30.2	\$13.0	\$88.8	\$13.7	\$3.2	\$19.7	\$129.4	\$19.1	\$108.5	\$164.9
	Difference	(\$4.8)	\$0.3	\$14.0	\$38.1	(\$29.6)	-	-	-	-	-	-	-	\$17.9
Diverbeet Megaring	Actual	\$7.0	\$30.6	\$32.7	\$42.0	\$37.3								\$1.40 G
Riverboat Wagering	Actual				•		- • 44 - F	- 054.0	- 0544	- **CO O	- **CC O	- 005.0	- #co.7	\$149.6
	Target	\$4.0	\$28.8	\$35.0	\$38.0	\$38.9	\$41.5	\$51.0	\$54.1	\$69.0	\$66.0	\$65.6	\$62.7	\$144.7
	Difference	\$2.9	\$1.8	(\$2.3)	\$4.1	(\$1.7)	-	-					-	\$4.9
Racino Wagering	Actual	\$10.4	\$8.3	\$8.3	\$9.6	\$7.8	-	-	-	-	-	-	-	\$44.3
	Target	\$9.3	\$7.6	\$8.0	\$8.9	\$6.1	\$8.4	\$9.7	\$10.6	\$11.8	\$13.6	\$11.5	\$11.5	\$40.0
	Difference	\$1.1	\$0.6	\$0.2	\$0.7	\$1.6	-	-	-	-	-	-	-	\$4.2
Other 1, 2, 4, 6	Actual	\$135.6	\$36.0	\$73.3	\$91.4	\$31.8							_	\$368.2
Other		\$113.5	\$54.5	\$73.5 \$73.5	\$99.1	\$40.0	\$98.3	\$102.2	\$37.9	\$52.1	\$102.4	\$42.9	\$333.2	\$380.6
	Target Difference	\$22.1	(\$18.5)	(\$0.2)	(\$7.6)	(\$8.2)	φ90.3	\$102.2	φ31.9	φυ2. Ι	φ102. 4	Ψ42.9	φοσο.z -	
	Dilleterice	φ ∠ ∠. I	(φ10.3)	(φυ.2)	(Φ1.0)	(φο.2)							-	(\$12.4)
Total General Fund	Actual	\$863.2	\$879.5	\$1,101.2	\$975.3	\$815.6	-	-	-	-	-	-	-	\$4,634.8
	Target	\$891.6	\$826.2	\$1,104.9	\$929.7	\$829.4	\$993.9	\$1,222.3	\$722.9	\$860.2	\$1,317.3	\$982.7	\$1,395.1	\$4,581.8
	Difference _	(\$28.4)	\$53.2	(\$3.7)	\$45.5	(\$13.7)	-	-	-	-	-	-	-	\$52.9

Comparison of Monthly Revenues to Targets Based on the Budget Plan ³														
		July	August	September	October	November	December	January	February	March	April	May	June	Y-T-D
Total General Fund	Actual	\$863.2	\$879.5	\$1,101.2	\$975.3	\$815.6	-	-	-	-	-	-	-	\$4,634.8
	Adj. Target	\$940.7	\$891.9	\$1,263.4	\$1,040.0	\$956.9	\$1,164.2	\$1,273.3	\$746.9	\$906.4	\$1,518.6	\$1,064.9	\$1,298.8	\$5,092.8
	Difference	(\$77.5)	(\$12.4)	(\$162.2)	(\$64.7)	(\$141.2)	-	-	-	-	-	-	-	(\$458.0)

FY 2010 Monthly Revenue Year-Over-Year Comparison November 30, 2009 Indiana State Budget Agency

		July	August	September	October ⁶	November	December	January	February	March	April	May	June	Y-T-D
Sales & Use ⁵	FY 2009	\$579.5	\$549.9	\$551.0	\$538.1	\$491.4	\$488.1	\$579.9	\$467.2	\$453.4	\$486.8	\$475.5	\$492.4	\$2,709.9
	FY 2010	\$514.2	\$490.0	\$484.7	\$492.4	\$466.2	-	-	-	-	-	-	-	\$2,447.5
	% Change	-11.3%	-10.9%	-12.0%	-8.5%	-5.1%								-9.7%
Individual AGI	FY 2009	\$293.2	\$301.7	\$511.7	\$312.1	\$328.1	\$309.6	\$473.7	\$146.5	\$278.1	\$595.6	\$356.7	\$406.7	\$1,746.8
	FY 2010	\$190.3	\$313.2	\$378.2	\$271.5	\$289.2	-	-	-	-	-	-	-	\$1,442.3
	% Change	-35.1%	3.8%	-26.1%	-13.0%	-11.9%								-17.4%
Corporate - AGI, URT, USUT, FIT	FY 2009	\$35.5	\$6.5	\$186.1	\$41.3	(\$2.7)	\$157.9	-\$25.9	-\$6.0	\$46.2	\$179.2	\$27.3	\$193.7	\$266.7
	FY 2010	\$5.8	\$1.5	\$124.0	\$68.2	(\$16.7)	-	-	-	-	-	-	-	\$182.9
	% Change	-83.6%	-77.4%	-33.4%	65.1%	-517.4%								-31.4%
Riverboat Wagering	FY 2009	\$7.2	\$27.9	\$34.8	\$41.5	\$32.0	\$45.2	\$51.3	\$51.6	\$62.6	\$72.3	\$61.2	\$57.9	\$143.3
	FY 2010	\$7.0	\$30.6	\$32.7	\$42.0	\$37.3	-	-	-	-	-	-	-	\$149.6
	% Change	-2.7%	9.6%	-6.0%	1.4%	16.5%								4.4%
Racino Wagering	FY 2009	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$8.8	\$9.6	\$10.8	\$12.4	\$10.5	\$10.5	
	FY 2010	\$10.4	\$8.3	\$8.3	\$9.6	\$7.8	-	-	-	-	-	-	-	\$44.3
	% Change	N/A	N/A	N/A	N/A	N/A								N/A
Cigarette ¹	FY 2009	\$28.2	\$25.7	\$26.1	\$25.9	\$21.3	\$27.6	\$22.9	\$19.3	\$25.0	\$21.7	\$20.9	\$25.7	\$127.2
	FY 2010	\$28.0	\$20.2	\$23.2	\$27.0	\$18.9	-	-	-	-	-	-	-	\$117.2
	% Change	-0.8%	-21.2%	-11.3%	4.1%	-11.3%								-7.8%
Insurance	FY 2009	\$8.2	\$2.8	\$36.2	\$3.2	\$0.6	\$42.0	\$3.2	\$7.6	\$10.3	\$32.4	-\$3.2	\$40.4	
	FY 2010	\$3.8	\$2.3	\$40.7	\$0.2	\$1.6	-	-	-	-	-	-	-	\$48.6
	% Change	-54.4%	-19.9%	12.3%	-94.4%	192.8%								-4.9%
Inheritance	FY 2009	\$39.4	\$2.8	-\$0.2	\$43.2	\$0.1	\$0.1	\$56.8	\$5.0	\$0.0	\$34.8	\$3.5	\$0.2	\$85.3
	FY 2010	\$37.0	\$0.0	\$0.1	\$34.9	-\$0.6	-	-	-	-	-	-	-	\$71.3
	% Change		-100.0%	137.5%	-19.3%	-1331.4%								-16.4%
Alcoholic Beverages	FY 2009	\$1.7	\$1.3	\$1.2	\$1.5	\$1.4	\$1.5	\$1.6	\$0.9	\$1.0	\$1.1	\$1.3	\$1.6	-
	FY 2010	\$1.6	\$1.3	\$1.2	\$2.1	\$0.7	-	-	-	-	-	-	-	\$7.0
	% Change	-7.1%	1.4%	4.7%	40.9%	-49.5%								-1.7%
Riverboat Admissions ^{2, 4}	FY 2009	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$7.9	\$0.0	\$0.0	\$4.8	\$0.0	\$0.1	\$0.0
	FY 2010	\$9.0	-\$4.4	\$0.3	\$4.6	\$0.1	-	-	-	-	-	-	-	\$9.6
	% Change	N/A	N/A	N/A	N/A	N/A								N/A
Interest	FY 2009	\$13.0	\$9.6	\$4.0	\$8.9	\$4.1	\$0.1	\$12.4	\$1.9	\$1.2	\$3.1	\$2.0	\$1.5	
	FY 2010	\$3.7	\$0.8	\$0.1	\$1.1	\$0.3	-	-	-	-	-	-	-	\$6.0
	% Change	-71.6%	-91.3%	-98.7%	-87.8%	-92.3%								-84.9%
MV, CVET & FIT Recapture ²	FY 2009	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$13.0	· ·
	FY 2010	\$20.7	\$14.2	\$2.9	\$10.2	\$4.4	-	-	-	-	-	-	-	\$52.5
	% Change	N/A	N/A	N/A	N/A	N/A								N/A
Miscellaneous Revenue 4,6	FY 2009	\$25.6	\$7.5	\$8.5	\$15.2	\$6.6	\$33.6	\$39.1	\$0.5	\$13.1	\$7.2	\$15.0	\$56.6	
	FY 2010	\$31.9	\$1.5	\$4.9	\$11.4	\$6.3	-	-	-	-	-	-	-	\$56.0
	% Change	24.6%	-79.8%	-41.7%	-25.4%	-4.1%								-11.6%
General Fund Total	FY 2009	\$1,031.5	\$935.8	\$1,359.4	\$1,031.0	\$882.7	\$1,105.7	\$1,231.7	\$704.2	\$901.7	\$1,451.4	\$970.8	\$1,300.2	
	FY 2010	\$863.2	\$879.5	\$1,101.2	\$975.3	\$815.6	-	-	-	-	-	-	-	\$4,634.8
	% Change	-16.3%	-6.0%	-19.0%	-5.4%	-7.6%								-11.6%

End-of-Month Revenue Report Notes to the Report November 30, 2009

1. HEA 1001-2009 redirected cigarette tax revenues from the Retiree Health Account and the Health Benefit and Wellness Tax Credit Account within the state General Fund to the Retiree Health Benefit Trust Fund and the Cigarette Tax Account within the General Fund. Prior year revenues and forecasted revenues for the Cigarette Tax Account have been adjusted to reflect the new distribution and to provide a comparison to the prior year. Actual cigarette tax revenue deposited in accounts within state General Fund in FY 2009 was \$319.5 M. The prior forecast for FY 2010 and FY2011 was \$311.0 M and \$302.3 M respectively.

As of November 2009 (in millions)

Total Cigarette Tax Revenue Deposited in the State General Fund and Dedicated Funds

\$ 203.1

Transfer to Healthy Indiana Plan per HEA 1678 - 2007 and HEA 1001-2009 (ss)

Check Up Plan Trust Fund
Retiree Health Benefit Trust Fund
Medicaid Provider Reimbursements
Total Transfers to Healthy Indiana Plan Funds

5.2

7.3.5

- 2. Riverboat Admissions and MV, CVET & FIT Recapture were listed separately in prior monthly reports. They are now included in Other Revenue.
- 3. The targets for the budget plan are based on the May 27, 2009, revenue forecast adjusted for the impact of legislative actions taken by the General Assembly in 2009.
- 4. In July, \$5.3M was erroneously credited to miscellaneous revenue and \$4.8M was erroneously credited to riverboat admissions. The August revenues reflected in this report have been adjusted to remove those amounts from General Fund revenues.
- 5. The Bureau of Motor Vehicles deposited incorrect amounts resulting in overstatements of sales tax revenues totaling \$3,944,489 in July, \$3,556,873 in August, \$1,441,360 in September. Those deposits have been corrected and the sales tax revenues for those months have been restated in this report to accurately reflect the sales tax revenues to the General Fund.
- 6. In October, transfers from state hospitals of revenue received and reported in prior years totaling \$21,812,498 was erroneously reported as new revenue. October revenues have been restated in this report to exclude those transfers.

Throughout the report, totals may not add due to rounding.